

Network Consulting & Installation Services

Your Objectives, Your Plan



Datatrend
TECHNOLOGIES INC.

Taking IT Beyond

When you want your network installation done right - on time, on budget, and on your terms - you want Datatrend. For more than 20 years, Datatrend has been the trusted partner big-name companies turn to for their data, voice, video, wireless, security, and digital signage network installation and structured cabling projects.

We've installed networks at more than 100,000 sites - and counting - across a wide variety of industries. As a matter of fact, we've worked in practically every industry, from hospitality and retail to healthcare and financial services. We take an end-to-end approach, designing and delivering a solution that's precisely right for your project.

Our network consulting & installation services begin with you - your needs, your objectives, and your budget. Datatrend experts take the time to understand your goals with a complete needs assessment. During our site visits, we work cooperatively with your onsite staff to ensure courtesy and communication. Then, we design a plan that reflects your objectives and works with your budget.

Site Surveys and Design Assessments

A successful implementation begins with a superior site survey. Your site survey is the foundation of your project, both today and in the years ahead as you plan future business initiatives. It's much more than a technological inventory; it's an important tool toward making sure that your implementation is completed on time and within budget.

Our consultants and engineers look over each site's infrastructure from top to bottom with exacting eyes. They'll identify potential obstacles and find creative, cost-effective ways to overcome them. They'll work closely with your onsite staff, building owners, and construction companies to ensure no detail is overlooked. Then they'll craft the best plan for your specific site, creating blueprints and design documentation using the latest technology.

Datatrend ensures the uniformity of job requirements and minimizes costs to your company. Our experienced and certified staff of BICSI Registered Communication Distribution Designers (RCDD®) produces state-of-the-art designs engineered to reflect the latest industry standards. All our design work adheres to national, state and local codes, as well as the most rigorous industry and manufacturer standards (BICSI®, NEC, NESC, TIA, EIA, IEC, ANSI and CSA).

Procurement and Staging

Managing and orchestrating the equipment phase of your project implementation is a complex undertaking...one that Datatrend is fully equipped to carry out to your complete satisfaction.

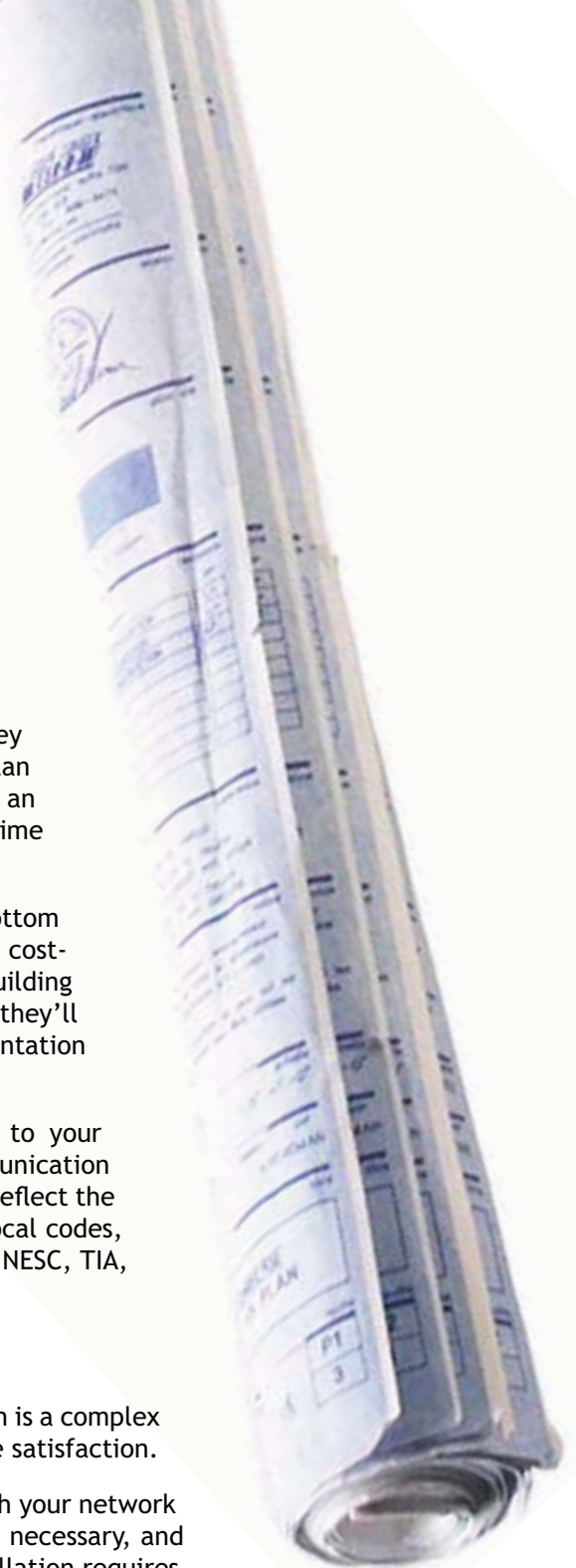
Datatrend offers a single-source solution for all equipment needs associated with your network project. We have the experience to determine exactly what equipment will be necessary, and the skill to ensure that every product is prepared to handle whatever your installation requires.

We not only manage the procurement and on-time delivery of all necessary equipment for even the most ambitious projects, but we also offer staging and configuration services so that all products are completely customized to meet your needs. This includes not only structured cabling solutions but also application-based servers, point-of-sale and kiosk systems, and transmission devices.

Project Management

Datatrend's extensive project management experience helps minimize and even eliminate problems typically associated with project rollouts, especially large nationwide efforts. We understand the dynamics of network projects, such as changes in infrastructure and uniformity issues. We also ensure that your corporate standards are upheld and maintained throughout every stage of the project.

The network services project management team at Datatrend believes communication is critical.



Our team keeps you posted at every stage of the project with detailed plans, an in-depth activity log, and sign-off requirements. All our project managers are highly certified - including certification from the internationally-recognized Project Management Institute (PMI). Plus, you'll have around-the-clock access to the latest project status information with our online project management tool.

At Datatrend, we know that there are simply no excuses for project delays. On-time project delivery is what our partners expect, what they deserve, and what we deliver. There is no margin for error where your project time line is concerned. You need your network installation finished on time and within budget. And no one is more committed to making that happen than your Datatrend project manager.

System Installation

Systems installation is the core of your technology project. Its ultimate success depends on the skill, expertise and commitment of your solutions partner. Datatrend network systems are built to last a lifetime. By installing your network using careful planning and the highest quality standards, we help you avoid maintenance issues in the first place - reducing your total cost of ownership and helping your business run smoothly.

If any problems do come up, there's no need to worry. We include a 20-year warranty at no cost with every network installation project. That's on top of the manufacturer's warranties for hardware and software.

- **Global capabilities.** We manage more than 2,500 Datatrend-certified partners throughout the world, which allows us to provide cabling for large-scale, multi-site projects in a timely, consistent and cost-effective manner. Our network also assures rapid completion of service requests after the initial installation, with minimal disruption of your day-to-day operations.
- **Certified systems with 20-year warranty.** In addition to manufacturers' warranties for hardware and software, Datatrend offers a free 20-year warranty on every installation. If we install it and maintain it, we guarantee it.
- **Complete documentation.** Datatrend provides you with everything you need for local site and corporate support purposes, including complete, accurate floor plans and digital photos showing every installed cable and its location, equipment room layouts, and testing and certification results.

Single-source solution. Datatrend's systems installation services cover everything you need for a successful installation throughout the life cycle of your project, including:

- Evaluation of site survey results
- Equipment logistic coordination
- Coordination of field service technicians
- On-site installation of equipment and all necessary testing
- Site rollout schedule management

Success is Waiting

Ready to make your next network installation a success? We're ready to make it happen. The bottom line: if it involves a data, voice, video, wireless, security, digital signage network or data center cabling and installation we have the knowledge and expertise to make it happen. No matter where you are in the country - or in the world.

At Datatrend, we understand that every company and every site location is unique. Even within an industry, there is no 'one-size-fits-all' strategy. That's why we focus on personal relationships and listening to our clients' needs. That way, we design and build a network that's truly right for you - your industry, your locations, and your business goals.

20 Year Warranty
If we install it and maintain it,
we guarantee it.



For more information on Datatrend network consulting & installation services, contact us today call 800-367-7472 or visit www.datatrend.com

121 Cheshire Lane
Suite 700
Minnetonka, MN 55305
800.367.7472
www.datatrend.com



Taking IT Beyond

About Datatrend

Founded in 1987, Datatrend Technologies is a national IT solutions provider dedicated to helping companies optimize their IT environments and enhance their business. Datatrend specializes in best-in-class data center consulting; server and storage solutions; and network infrastructure services. By providing exceptional thought leadership and a customer-intimate approach, Datatrend has earned the respect of customers everywhere as a trusted advisor on business and technology issues. Visit Datatrend online at www.datatrend.com.