

# SOLUTIONS LINE CARD



**Actifio**  
Storage



**Amazon Web Services**  
Cloud



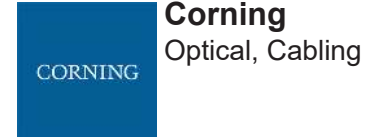
**ARISTA** Arista  
Networking



**BMC**  
Software



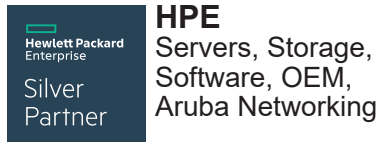
**Cisco**  
Servers,  
Software, Meraki  
Networking



**Corning**  
Optical, Cabling



**Dell EMC**  
Servers, Storage,  
Software, Laptops,  
Networking, OEM,  
Converged



**HPE**  
Servers, Storage,  
Software, OEM,  
Aruba Networking



**IBM**  
Cloud, Servers,  
Storage, Software,  
OEM, Mainframe



**Intel**  
Servers,  
Networking



**Juniper**  
Networking



**Lavi Industries**  
Software



**Lenovo**  
Servers, Storage,  
OEM, Laptops



**Leviton**  
Cabling



**Microsoft**  
Azure Cloud,  
Software



**Nutanix**  
Converged  
Solutions



**Oracle**  
Software, Servers,  
Cloud



**Panduit**  
Cabling, Racks



**Red Hat**  
Software



**Ruckus**  
Networking



**SQream**  
Software



**Tellabs**  
Optical,  
Networking



**Thycotic**  
Software



**Varonis**  
Software



**VMware**  
Software

Datatrend partners with additional industry leaders to offer best-in-class solutions for your technology needs. Connect with us for more information.

# SERVICES LINE CARD



## PLANNING & DESIGN

- Discovery
- Assessments & Analysis
- Service Impact Modeling
- Site Surveys
- Architecture Services
- Data Center Consulting
- Technical Solution Design
- Virtualization Design
- Network Design
- BC/DR Strategy
- IoT Envisioning



## INTEGRATION & IMPLEMENTATION

- Platform Deployments
- Multi-Site Deployments
- IoT Deployments
- Network Implementation
- Software Installation
- Systems Integration
- Virtualization
- Project Management
- Staging, Validation & Testing
- Migration Services
- Cable Infrastructure
- ISV/OEM Appliance Design & Build



## OPERATIONS & SUPPORT

- Residency
- Disaster Recovery
- Business Continuity
- Service Escalations
- Training
- Wireless Health Checks
- Patch Management
- Managed Services
- Inventory Management

Datatrend offers additional services to drive client business outcomes. Connect with us for more information.

## COMPANY PROFILE

### Stability

- Founded 1987
- Privately Held
- Profitable every year since inception
- Registered diverse supplier

### Agility

- Client outcomes focused
- Nimble, responsive, and fast
- Continually investing in new technologies/skills
- Aligned with ISVs/OEMs/Service Providers

### Engineering Centric

- More solution subject matter experts than sales people
- Network of field techs throughout the Americas
- Friction free deployment - integration center
- Solutions architecture from the data center to the edge of the network